



# CoBank and the Energy Industry

CoBank is a major provider of credit and financial services to the nation's rural energy sector including rural electric generation, transmission and distribution systems.

## ■ PRODUCTS & SERVICES

CoBank offers a broad range of flexible loan products to meet the capital needs of our rural energy customers. As your trusted advisor, we are committed to your financial success and available to recommend the best product for your system:

- **Work plan loans**
- **Broadband loans**
- **Capital credit and pension loans**
- **Energy efficiency loan programs**
- **Interest rate management solutions**
- **Lines of credit**
- **Letters of credit**
- **Term revolvers**

## ■ LEASING SERVICES

FleetPartner is a vehicle management leasing program that drives down costs and improves efficiencies for rural utility customers. We offer acquisition services, truck programs, maintenance and fuel services, mileage reporting and license and title services.

COBANK BY THE NUMBERS:

## UNITED STATES

**18,785**

Total Number of  
CoBank Customers

**\$1.3T**

Customers' Combined  
Annual Revenue

**\$105B**

Customers' Combined  
Year-end Loan Volume

**\$698M**

CoBank Total  
Patronage Payments

**\$8.8M**

CoBank Total  
Charitable Contributions

800-542-8072

[www.cobank.com](http://www.cobank.com)



Proud Member of the  
Farm Credit System 

## CASH MANAGEMENT

Cash Management helps you run your business by delivering tailored financial services. Manage and protect incoming and outgoing payments while simplifying your ability to pay down loans. Maximize the use of idle funds to help your business thrive.

## KNOWLEDGE EXCHANGE

Knowledge Exchange is an innovative knowledge-sharing initiative that provides strategic insights about trends, structural change and policy directives within the key rural industries served by CoBank.

## SHARING SUCCESS

CoBank's Sharing Success program is an annual fund that matches the contributions made by our customers to the charitable organizations of their choice. Since the program was established in 2012, CoBank and its customers have together contributed more than \$36 million to charitable organizations across the country.

## BEACON

Beacon is an interactive planning session offered by CoBank that facilitates the creation of a strategy to meet key organizational objectives for rural energy customers.

